South Peace River Monthly Statistics April 2024

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#### **Zone Totals**

Note   Central Okanaga	Description	CM This Year	CM Last Year	Increase	This YTD	Last YTD	Increase
2 Units Sold	Area = Central Okanaga						
Sales Volume	1 Units Listed	1,280				3,526	
4 List/Sell Ratio         95.62%         96.95%         95.98%         96.54%         5 Days to Sell         59         54         8.85%         66         62         6.47%           5 Days to Sell         59         54         8.85%         66         62         6.47%           Area = North Okanagan         1         1         354         33.05%         1.319         1.136         16.11%           2 Units Sold         164         168         -2.38%         450         467         -7.60%           3 Sales Volume         \$114,427,522         \$115,615,075         -0.86%         \$293,353,387         \$323,351,361         -9.28%           4 List/Sell Ratio         89.41%         97.53%         41.39%         86         68         26.45%           5 Days to Sell         83         59         41.39%         86         68         26.45%           6 Active Listings         1,414         1,036         36.49%         86         652         48.47%           2 Units Sold         381         214         78.04%         968         652         48.47%           2 Units Sold         381         214         78.04%         968         652         48.47%           2 Units	2 Units Sold	447				1,388	
5 Days to Sell 6 Active Listings         59         54         8.85% 2.557         6.6         6.2         6.47% 6.47%           Area = North Okanagan 1 Units Listed         471         354         33.05% 4.00         1,319 5.23%         1,136 4.50         16.11% 4.67         1.136 4.00         16.11% 4.00         1.136 4.00         1.136	3 Sales Volume	\$351,899,950	\$351,455,430	0.13%	\$965,194,860	\$1,082,729,958	-10.86%
Active Listings         3,706         2,557         44.94%           Area = North Okanagan         1         1 Units Listed         471         354         33.05%         1,319         1,136         16,11%           2 Units Sold         164         168         -2.38%         450         487         -7.60%           3 Sales Volume         \$114,427,522         \$115,415,075         -0.86%         \$293,353,387         \$323,351,361         -9.28%           4 List/Sell Ratio         89.41%         97.53%         92.61%         96.29%           5 Days to Sell         83         759         41.39%         86         68         26.45%           Active Listings         1,414         1,036         36.49%         66         68         26.45%           Area = Shuswap / Revel         1         110its Listed         381         214         78.04%         968         652         48.47%           2 Units Sold         99         100         -1.00%         283         286         -1.05%           3 Sales Volume         \$59,742,546         \$62,196,25         -3.95%         \$178,092,125         \$171,543,752         3.82%           4 List/Sell Ratio         95.06%         97.12%         93.90%         <	4 List/Sell Ratio	95.62%	96.95%		95.98%	96.54%	
Area = North Okanagan   1 Units Listed	5 Days to Sell			8.85%	66	62	6.47%
1 Units Listed	6 Active Listings	3,706	2,557	44.94%			
2 Units Sold   164   168   -2.38%   450   487   -7.60%   3 sales Volume   \$114,427,522   \$115,415,075   -0.86%   \$293,353,387   \$323,351,361   -9.28%   4 List/Sell Ratio   89.41%   97.53%   92.61%   96.29%   5 Days to Sell   83   59   41.39%   86   68   26.45%   6 Active Listings   1.414   1.036   36.49%	Area = North Okanagan						
3 Sales Volume         \$114,427,522         \$115,415,075         -0.86%         \$293,353,387         \$323,351,361         -9.28%           4 List/Sell Ratio         89.41%         97.53%         92.61%         96.29%         50.29%           5 Days to Sell         83         5 59         41.39%         86         68         26.45%           6 Active Listings         1,414         1,036         36.49%         86         68         26.45%           Area = Shuswap / Revel         1         1,036         36.49%         98         652         48.47%           2 Units Sold         99         100         -1,00%         283         286         -1.57%           3 Sales Volume         \$59,742,546         \$62,196,225         -3.95%         \$178,092,125         \$171,543,752         3.82%           4 List/Sell Ratio         95.06%         97.12%         93.90%         96.16%         96.16%           5 Days to Sell         70         68         2.36%         90         92         -3.15%           6 Active Listings         1,000         672         48.81%         41         1,419         18.68%           2 Units Listed         534         439         21.64%         1,684         1,419	1 Units Listed	471				1,136	
4 List/Sell Ratio         89.41%         97.53%         92.61%         96.29%           5 Days to Sell         83         59         41.39%         86         68         26.45%           6 Active Listings         1.414         1.036         36.49%         26.45%         66.24%         68.26.45%           Area = Shuswap / Revel         1         1.01ts Listed         381         214         78.04%         968         652         48.47%         2 Units Sold         99         100         -1.00%         263         286         -1.05%         3 Sales Volume         \$59.742,546         \$62,196,225         -3.95%         \$178,092,125         \$171,543,752         3.82%         4 List/Sell Ratio         95.06%         97.12%         93.90%         96.16%         50.6%         50.25%         \$178,092,125         \$171,543,752         3.25%         4 List/Sell Ratio         95.06%         97.12%         93.90%         96.16%         50.6%         6.64         4.881%         90         99         9.15%         50.66%         6.64         96.16%         96.16%         96.16%         40.15%         40.15%         40.15%         40.15%         40.15%         40.15%         40.15%         40.15%         40.15%         40.15%         40.15%         40.15% <td>2 Units Sold</td> <td>164</td> <td></td> <td>-2.38%</td> <td></td> <td>487</td> <td></td>	2 Units Sold	164		-2.38%		487	
5 Days to Sell 6 Active Listings         83         59         41.39%         86         68         26.45%           Active Listings         1,414         1,036         36.49%         6         68         26.45%           Area = Shuswap / Revel         381         214         78.04%         968         652         48.47%           2 Units Sold         99         100         -1.00%         283         286         -1.05%           3 Sales Volume         \$59,742,546         \$62,196,225         -3.95%         \$178,092,125         \$171,543,752         3.82%           4 List/Sell Ratio         95.06%         97.12%         93.90%         96.16%         50.25%         50.25%         \$178,092,125         \$171,543,752         3.82%           4 List/Sell Ratio         95.06%         97.12%         93.90%         96.16%         50.66%         97.12%         93.90%         96.16%         50.15%         60.16%         50.25%         \$178,092,125         \$171,543,752         3.82%         44.81%         44.81%         44.81%         44.81%         44.81%         44.81%         44.81%         44.81%         44.81%         44.81%         44.81%         44.81%         44.81%         44.81%         44.81%         44.81%         44.81%<	3 Sales Volume	\$114,427,522	\$115,415,075	-0.86%	\$293,353,387	\$323,351,361	-9.28%
Active Listings         1,414         1,036         36.49%           Area = Shuswap / Revel         1 Units Listed         381         214         78.04%         968         652         48.47%           2 Units Sold         99         100         -1.00%         283         256         -1.05%           3 Sales Volume         \$59,742,546         \$62,196,225         -3.95%         \$178,092,125         \$171,543,752         3.82%           4 List/Sell Ratio         95.06%         97.12%         93.90%         96.16%         -1.05%           5 Days to Sell         70         68         2.36%         90         92         -3.15%           6 Active Listings         1,000         672         48.81%	4 List/Sell Ratio	89.41%	97.53%		92.61%	96.29%	
Area = Shuswap / Revel         381         214         78.04%         968         652         48.47%           2 Units Sold         99         100         -1.00%         283         286         -1.05%           3 Sales Volume         \$59,742,546         \$62,196,225         -3.95%         \$178,092,125         \$171,543,752         3.82%           4 List/Sell Ratio         95.06%         97.12%         93.90%         96.16%           5 Days to Sell         70         68         2.36%         90         92         -3.15%           6 Active Listings         1,000         672         48.81%         48.90         90         92         -3.15%           6 Active Listings         1,000         672         48.81%         48.90         90         92         -3.15%           6 Active Listings         1,000         672         48.81%         48.90         90         92         -3.15%           6 Active Listings         1,000         672         48.81%         48.81%         41.419         18.68%           2 Units Sold         163         166         -1.81%         471         512         -8.01%           3 Sales Volume         \$107,729,892         \$107,216,588         0.48%	5 Days to Sell	83	59	41.39%	86	68	26.45%
1 Units Listed         381         214         78.04%         968         652         48.47%           2 Units Sold         99         100         -1.00%         283         286         -1.05%           3 Sales Volume         \$59,742,546         \$62,196,225         -3.95%         \$178,092,125         \$171,543,752         3.82%           4 List/Sell Ratio         95.06%         97.12%         93.90%         96.16%         3.82%           5 Days to Sell         70         68         2.36%         90         92         -3.15%           6 Active Listings         1,000         672         48.81%         48.99         2.06%         90         92         -3.15%           Active Listings         1,000         672         48.81%         48.99         1.684         1,419         18.68%           2 Units Sold         163         166         -1.81%         471         512         8.01%           2 Units Sold         163         166         -1.81%         471         512         8.01%           4 List/Sell Ratio         96.64%         96.10%         \$293,547,886         \$316,164,608         -7.15%           5 Days to Sell         86         70         23.62%         91 <td>6 Active Listings</td> <td>1,414</td> <td>1,036</td> <td>36.49%</td> <td></td> <td></td> <td></td>	6 Active Listings	1,414	1,036	36.49%			
1 Units Listed         381         214         78.04%         968         652         48.47%           2 Units Sold         99         100         -1.00%         283         286         -1.05%           3 Sales Volume         \$59,742,546         \$62,196,225         -3.95%         \$178,092,125         \$171,543,752         3.82%           4 List/Sell Ratio         95.06%         97.12%         93.90%         96.16%         3.82%           5 Days to Sell         70         68         2.36%         90         92         -3.15%           6 Active Listings         1,000         672         48.81%         48.99         2.06%         90         92         -3.15%           Active Listings         1,000         672         48.81%         48.99         1.684         1,419         18.68%           2 Units Sold         163         166         -1.81%         471         512         8.01%           2 Units Sold         163         166         -1.81%         471         512         8.01%           4 List/Sell Ratio         96.64%         96.10%         \$293,547,886         \$316,164,608         -7.15%           5 Days to Sell         86         70         23.62%         91 <td>Area = Shuswap / Revel</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Area = Shuswap / Revel						
3 Sales Volume         \$59,742,546         \$62,196,225         -3.95%         \$178,092,125         \$171,543,752         3.82%           4 List/Sell Ratio         95.06%         97.12%         93.90%         96.16%         90.15%           5 Days to Sell         70         68         2.36%         90         92         -3.15%           6 Active Listings         1,000         672         48.81%         90         92         -3.15%           Area = South Okanagan         1         1,000         672         48.81%         1,684         1,419         18.68%           2 Units Sold         163         166         -1.81%         471         512         -8.01%           3 Sales Volume         \$107,729,892         \$107,216,588         0.48%         \$293,547,886         \$316,164,608         -7.15%           4 List/Sell Ratio         96.64%         96.10%         95.81%         96.18%         50.18%           5 Days to Sell         86         70         23.62%         91         74         22.75%           6 Active Listings         1,857         1,315         41.22%         41.22%           1 Units Listed         94         68         38.24%         266         252         5.56%     <		381	214	78.04%	968	652	48.47%
4 List/Sell Ratio         95.06%         97.12%         93.90%         96.16%           5 Days to Sell         70         68         2.36%         90         92         -3.15%           6 Active Listings         1,000         672         48.81%         90         92         -3.15%           Area = South Okanagan           1 Units Listed         534         439         21.64%         1,684         1,419         18.68%           2 Units Sold         163         166         -1.81%         471         512         -8.01%           3 Sales Volume         \$107,729,892         \$107,216,588         0.48%         \$293,547,886         \$316,164,608         -7.15%           4 List/Sell Ratio         96.64%         96.10%         95.81%         96.18%         -7.15%           5 Days to Sell         86         70         23.62%         91         74         22.75%           6 Active Listings         1,857         1,315         41.22%         41.22%	2 Units Sold	99	100	-1.00%	283	286	-1.05%
5 Days to Sell         70         68         2.36%         90         92         -3.15%           6 Active Listings         1,000         672         48.81%         90         92         -3.15%           Area = South Okanagan         1 Units Listed         534         439         21.64%         1,684         1,419         18.68%           2 Units Sold         163         166         -1.81%         471         512         -8.01%           3 Sales Volume         \$107,729,892         \$107,216,588         0.48%         \$293,547,886         \$316,164,608         -7.15%           4 List/Sell Ratio         96.64%         96.10%         95.81%         96.18%         96.18%           5 Days to Sell         86         70         23.62%         91         74         22.75%           6 Active Listings         1,857         1,315         41.22%         91         74         22.75%           6 Active Listings         3         8.24%         266         252         5.56%           2 Units Sold         34         29         17.24%         113         110         2.73%           3 Sales Volume         \$8,602,200         \$7,856,350         9.49%         \$30,629,798         \$3	3 Sales Volume	\$59,742,546	\$62,196,225	-3.95%	\$178,092,125	\$171,543,752	3.82%
Area = South Okanagan         1,000         672         48.81%           1 Units Listed         534         439         21.64%         1,684         1,419         18.68%           2 Units Sold         163         166         -1.81%         471         512         -8.01%           3 Sales Volume         \$107,729,892         \$107,216,588         0.48%         \$293,547,886         \$316,164,608         -7.15%           4 List/Sell Ratio         96.64%         96.10%         95.81%         96.18%           5 Days to Sell         86         70         23.62%         91         74         22.75%           6 Active Listings         1,857         1,315         41.22%	4 List/Sell Ratio	95.06%	97.12%		93.90%	96.16%	
Active Listings         1,000         672         48.81%           Area = South Okanagan         1 Units Listed         534         439         21.64%         1,684         1,419         18.68%           2 Units Sold         163         166         -1.81%         471         512         -8.01%           3 Sales Volume         \$107,729,892         \$107,216,588         0.48%         \$293,547,886         \$316,164,608         -7.15%           4 List/Sell Ratio         96.64%         96.10%         95.81%         96.18%           5 Days to Sell         86         70         23.62%         91         74         22.75%           6 Active Listings         1,857         1,315         41.22%	5 Days to Sell	70	68	2.36%	90	92	-3.15%
Area = South Okanagan           1 Units Listed         534         439         21.64%         1,684         1,419         18.68%           2 Units Sold         163         166         -1.81%         471         512         -8.01%           3 Sales Volume         \$107,729,892         \$107,216,588         0.48%         \$293,547,886         \$316,164,608         -7.15%           4 List/Sell Ratio         96.64%         96.10%         95.81%         96.18%           5 Days to Sell         86         70         23.62%         91         74         22.75%           6 Active Listings         1,857         1,315         41.22%         91         74         22.75%           Area = South Peace Riv           1 Units Listed         94         68         38.24%         266         252         5.56%           2 Units Sold         34         29         17.24%         113         110         2.73%           3 Sales Volume         \$8,602,200         \$7,856,350         9.49%         \$30,629,798         \$30,202,200         1.42%           4 List/Sell Ratio         97.08%         94.77%         95.38%         95.63%         95.63%           5 Days to Sell         68 </td <td></td> <td>1,000</td> <td>672</td> <td>48.81%</td> <td></td> <td></td> <td></td>		1,000	672	48.81%			
2 Units Sold         163         166         -1.81%         471         512         -8.01%           3 Sales Volume         \$107,729,892         \$107,216,588         0.48%         \$293,547,886         \$316,164,608         -7.15%           4 List/Sell Ratio         96.64%         96.10%         95.81%         96.18%         96.18%           5 Days to Sell         86         70         23.62%         91         74         22.75%           6 Active Listings         1,857         1,315         41.22%         41.22%         91         74         22.75%           Area = South Peace Riv           1 Units Listed         94         68         38.24%         266         252         5.56%           2 Units Sold         34         29         17.24%         113         110         2.73%           3 Sales Volume         \$8,602,200         \$7,856,350         9.49%         \$30,629,798         \$30,202,200         1.42%           4 List/Sell Ratio         97.08%         94.77%         95.38%         95.63%         95.63%           5 Days to Sell         68         81         -15.07%         123         109         13.49%           6 Active Listings         384         407 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
3 Sales Volume         \$107,729,892         \$107,216,588         0.48%         \$293,547,886         \$316,164,608         -7.15%           4 List/Sell Ratio         96.64%         96.10%         95.81%         96.18%         22.75%           5 Days to Sell         86         70         23.62%         91         74         22.75%           6 Active Listings         1,857         1,315         41.22%         91         74         22.75%           Area = South Peace Riv           1 Units Listed         94         68         38.24%         266         252         5.56%           2 Units Sold         34         29         17.24%         113         110         2.73%           3 Sales Volume         \$8,602,200         \$7,856,350         9.49%         \$30,629,798         \$30,202,200         1.42%           4 List/Sell Ratio         97.08%         94.77%         95.38%         95.63%           5 Days to Sell         68         81         -15.07%         123         109         13.49%           6 Active Listings         384         407         -5.65%         40         2.022         36.50%         8,627         6,985         23.51%         2.01         2.022         36.50% <td>1 Units Listed</td> <td>534</td> <td>439</td> <td>21.64%</td> <td>1,684</td> <td>1,419</td> <td>18.68%</td>	1 Units Listed	534	439	21.64%	1,684	1,419	18.68%
4 List/Sell Ratio         96.64%         96.10%         95.81%         96.18%           5 Days to Sell         86         70         23.62%         91         74         22.75%           6 Active Listings         1,857         1,315         41.22%         91         74         22.75%           Area = South Peace Riv           1 Units Listed         94         68         38.24%         266         252         5.56%           2 Units Sold         34         29         17.24%         113         110         2.73%           3 Sales Volume         \$8,602,200         \$7,856,350         9.49%         \$30,629,798         \$30,202,200         1.42%           4 List/Sell Ratio         97.08%         94.77%         95.38%         95.63%         95.63%           5 Days to Sell         68         81         -15.07%         123         109         13.49%           6 Active Listings         384         407         -5.65%         8,627         6,985         23.51%           1 Units Listed         2,760         2,022         36.50%         8,627         6,985         23.51%           2 Units Sold         907         920         -1.41%         2,584         2,783	2 Units Sold	163	166	-1.81%	471	512	-8.01%
5 Days to Sell         86         70         23.62%         91         74         22.75%           6 Active Listings         1,857         1,315         41.22%         91         74         22.75%           Area = South Peace Riv           1 Units Listed         94         68         38.24%         266         252         5.56%           2 Units Sold         34         29         17.24%         113         110         2.73%           3 Sales Volume         \$8,602,200         \$7,856,350         9.49%         \$30,629,798         \$30,202,200         1.42%           4 List/Sell Ratio         97.08%         94.77%         95.38%         95.63%         95.63%           5 Days to Sell         68         81         -15.07%         123         109         13.49%           6 Active Listings         384         407         -5.65%         -5.65%	3 Sales Volume	\$107,729,892	\$107,216,588	0.48%	\$293,547,886	\$316,164,608	-7.15%
Active Listings         1,857         1,315         41.22%           Area = South Peace Riv         1 Units Listed         94         68         38.24%         266         252         5.56%           2 Units Sold         34         29         17.24%         113         110         2.73%           3 Sales Volume         \$8,602,200         \$7,856,350         9.49%         \$30,629,798         \$30,202,200         1.42%           4 List/Sell Ratio         97.08%         94.77%         95.38%         95.63%           5 Days to Sell         68         81         -15.07%         123         109         13.49%           6 Active Listings         384         407         -5.65%         34 <td< td=""><td>4 List/Sell Ratio</td><td>96.64%</td><td>96.10%</td><td></td><td>95.81%</td><td>96.18%</td><td></td></td<>	4 List/Sell Ratio	96.64%	96.10%		95.81%	96.18%	
Area = South Peace Riv           1 Units Listed         94         68         38.24%         266         252         5.56%           2 Units Sold         34         29         17.24%         113         110         2.73%           3 Sales Volume         \$8,602,200         \$7,856,350         9.49%         \$30,629,798         \$30,202,200         1.42%           4 List/Sell Ratio         97.08%         94.77%         95.38%         95.63%           5 Days to Sell         68         81         -15.07%         123         109         13.49%           6 Active Listings         384         407         -5.65%         123         109         13.49%           Area = Grand Total           1 Units Listed         2,760         2,022         36.50%         8,627         6,985         23.51%           2 Units Sold         907         920         -1.41%         2,584         2,783         -7.15%           3 Sales Volume         \$642,402,110         \$644,139,668         -0.27%         \$1,760,818,056         \$1,923,991,879         -8.48%           4 List/Sell Ratio         94.59%         96.90%         95.15%         96.39%           5 Days to Sell         70         <	5 Days to Sell	86	70	23.62%	91	74	22.75%
1 Units Listed       94       68       38.24%       266       252       5.56%         2 Units Sold       34       29       17.24%       113       110       2.73%         3 Sales Volume       \$8,602,200       \$7,856,350       9.49%       \$30,629,798       \$30,202,200       1.42%         4 List/Sell Ratio       97.08%       94.77%       95.38%       95.63%         5 Days to Sell       68       81       -15.07%       123       109       13.49%         6 Active Listings       384       407       -5.65% <td>6 Active Listings</td> <td>1,857</td> <td>1,315</td> <td>41.22%</td> <td></td> <td></td> <td></td>	6 Active Listings	1,857	1,315	41.22%			
2 Units Sold         34         29         17.24%         113         110         2.73%           3 Sales Volume         \$8,602,200         \$7,856,350         9.49%         \$30,629,798         \$30,202,200         1.42%           4 List/Sell Ratio         97.08%         94.77%         95.38%         95.63%           5 Days to Sell         68         81         -15.07%         123         109         13.49%           6 Active Listings         384         407         -5.65%         -5.65%	Area = South Peace Riv						
3 Sales Volume \$8,602,200 \$7,856,350 9.49% \$30,629,798 \$30,202,200 1.42% 4 List/Sell Ratio 97.08% 94.77% 95.38% 95.63% 5 Days to Sell 68 81 -15.07% 123 109 13.49% 6 Active Listings 384 407 -5.65%   Area = Grand Total  1 Units Listed 2,760 2,022 36.50% 8,627 6,985 23.51% 2 Units Sold 907 920 -1.41% 2,584 2,783 -7.15% 3 Sales Volume \$642,402,110 \$644,139,668 -0.27% \$1,760,818,056 \$1,923,991,879 -8.48% 4 List/Sell Ratio 94.59% 96.90% 95.15% 96.39% 5 Days to Sell 70 60 15.93% 79 70 12.64%	1 Units Listed	94	68	38.24%	266	252	5.56%
4 List/Sell Ratio         97.08%         94.77%         95.38%         95.63%           5 Days to Sell         68         81         -15.07%         123         109         13.49%           6 Active Listings         384         407         -5.65%         -5.65%	2 Units Sold	34	29	17.24%	113	110	2.73%
5 Days to Sell         68         81         -15.07%         123         109         13.49%           6 Active Listings         384         407         -5.65%         123         109         13.49%           Area = Grand Total           1 Units Listed         2,760         2,022         36.50%         8,627         6,985         23.51%           2 Units Sold         907         920         -1.41%         2,584         2,783         -7.15%           3 Sales Volume         \$642,402,110         \$644,139,668         -0.27%         \$1,760,818,056         \$1,923,991,879         -8.48%           4 List/Sell Ratio         94.59%         96.90%         95.15%         96.39%           5 Days to Sell         70         60         15.93%         79         70         12.64%	3 Sales Volume	\$8,602,200	\$7,856,350	9.49%	\$30,629,798	\$30,202,200	1.42%
6 Active Listings         384         407         -5.65%           Area = Grand Total         1 Units Listed         2,760         2,022         36.50%         8,627         6,985         23.51%           2 Units Sold         907         920         -1.41%         2,584         2,783         -7.15%           3 Sales Volume         \$642,402,110         \$644,139,668         -0.27%         \$1,760,818,056         \$1,923,991,879         -8.48%           4 List/Sell Ratio         94.59%         96.90%         95.15%         96.39%           5 Days to Sell         70         60         15.93%         79         70         12.64%	4 List/Sell Ratio	97.08%	94.77%		95.38%	95.63%	
Area = Grand Total           1 Units Listed         2,760         2,022         36.50%         8,627         6,985         23.51%           2 Units Sold         907         920         -1.41%         2,584         2,783         -7.15%           3 Sales Volume         \$642,402,110         \$644,139,668         -0.27%         \$1,760,818,056         \$1,923,991,879         -8.48%           4 List/Sell Ratio         94.59%         96.90%         95.15%         96.39%           5 Days to Sell         70         60         15.93%         79         70         12.64%	5 Days to Sell	68	81	-15.07%	123	109	13.49%
1 Units Listed       2,760       2,022       36.50%       8,627       6,985       23.51%         2 Units Sold       907       920       -1.41%       2,584       2,783       -7.15%         3 Sales Volume       \$642,402,110       \$644,139,668       -0.27%       \$1,760,818,056       \$1,923,991,879       -8.48%         4 List/Sell Ratio       94.59%       96.90%       95.15%       96.39%         5 Days to Sell       70       60       15.93%       79       70       12.64%	6 Active Listings	384	407	-5.65%			
2 Units Sold       907       920       -1.41%       2,584       2,783       -7.15%         3 Sales Volume       \$642,402,110       \$644,139,668       -0.27%       \$1,760,818,056       \$1,923,991,879       -8.48%         4 List/Sell Ratio       94.59%       96.90%       95.15%       96.39%         5 Days to Sell       70       60       15.93%       79       70       12.64%	Area = Grand Total						-
3 Sales Volume       \$642,402,110       \$644,139,668       -0.27%       \$1,760,818,056       \$1,923,991,879       -8.48%         4 List/Sell Ratio       94.59%       96.90%       95.15%       96.39%         5 Days to Sell       70       60       15.93%       79       70       12.64%	1 Units Listed	2,760	2,022	36.50%	8,627	6,985	23.51%
4 List/Sell Ratio       94.59%       96.90%       95.15%       96.39%         5 Days to Sell       70       60       15.93%       79       70       12.64%	2 Units Sold	907	920	-1.41%	2,584	2,783	-7.15%
5 Days to Sell 70 60 15.93% 79 70 12.64%	3 Sales Volume	\$642,402,110	\$644,139,668	-0.27%	\$1,760,818,056	\$1,923,991,879	-8.48%
• ,	4 List/Sell Ratio	94.59%	96.90%		95.15%	96.39%	
6 Active Listings 8,361 5,987 39.65%	5 Days to Sell	70	60	15.93%	79	70	12.64%
	6 Active Listings	8,361	5,987	39.65%			

# **Quick Summary Part 1**

#### Residential

Description	Total Units Sold	Total Sales Volume	Total Units Sold	Total Sales Volume
This Month	34	\$8,602,200	20	\$5,236,700
Last Month	25	\$7,642,900	15	\$4,417,900
This Month Last Year	29	\$7,856,350	24	\$6,254,900
Description	Total Listings Taken	Inventory		
This Month	94	384		
Last Month	52	356		
This Month Last Year	68	407		

# **Quick Summary Part 2**

	•	
Condo/Apt		
Sales	4	
New Listings	7	
Current Inventory	18	
Sell/Inv. Ratio	22.22%	
Days to Sell	110	
Average Price	\$68,775	
Median Price	\$67,550	
Condo/Townhouse		
Sales	1	
New Listings	4	
Current Inventory	5	
Sell/Inv. Ratio	20.00%	
Days to Sell	23	
Average Price	\$159,900	
Median Price	\$159,900	
Lots		
Sales	0	
New Listings	12	
Current Inventory		
Sell/Inv. Ratio		
Days to Sell		
Average Price		
Median Price		
Residential		
Sales	20	
New Listings	53	
Current Inventory	138	
Sell/Inv. Ratio	14.49%	
Days to Sell	67	
Average Price	\$261,835	
Median Price	\$245,500	
Ratio of Sales vs Inventory	13.23%	

## **Comparative Activity -- Listing Information**

								Inventory	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Peac	e River								
Acreage/House	6	8	-25.00%	21	26	-19.23	32	42	-23.81
Duplex	4	1	300.00%	17	8	112.50	22	18	22.22
Mobile Home	2	3	-33.33%	3	7	-57.14	3	11	-72.73
Recreational	1	0	0.00%	1	0	0.00	1		
Residential	53	34	55.88%	141	130	8.46	138	121	14.05
Residential WF	0	0	0.00%	0	0	0.00			
3/4-Plex	0	0	0.00%	0	0	0.00	2	3	-33.33
Apartment	7	6	16.67%	19	11	72.73	18	16	12.50
Townhouse	4	2	100.00%	8	6	33.33	5	5	0.00
RES TOTAL	77	54	42.59%	210	188	11.70%	221	216	2.31
FARMS	0	0	0.00%	0	8	-100.00	4	8	-50.00
MULTIFAMILY	0	0	0.00%	1	0	0.00	2	3	-33.33
Acreage	3	0	0.00%	4	11	-63.64	28	37	-24.32
Acreage WF	0	0	0.00%	0	0	0.00	2		
Lots	9	3	200.00%	34	17	100.00	70	59	18.64
Lots WF	0	0	0.00%	0	0	0.00			
LOTS TOTAL	12	3	300.00%	38	28	35.71%	100	96	4.17
Business	0	1	-100.00%	0	2	-100.00	3	7	-57.14
Commercial	4	9	-55.56%	15	24	-37.50	52	67	-22.39
Land	1	1	0.00%	2	2	0.00	2	10	-80.00
COMM TOTAL	5	11	-54.55%	17	28	-39.29%	57	84	-32.14
GRAND TOTAL	94	68	38.24%	266	252	5.56%	384	407	-5.65

## **Comparative Activity -- Sales Information (Month)**

		<b>Unit Sales</b>		Sales Volume			List/Sale Ratio	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo
Zone = South Peace Riv	ver							
Acreage/House	3	1	200.00%	\$1,471,000	\$613,750	139.67%	97.49%	95.16%
Duplex	4	0	0.00%	\$1,226,500	\$0	0.00%	97.61%	0.00%
Mobile Home	1	0	0.00%	\$109,000	\$0	0.00%	100.00%	0.00%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	20	24	-16.67%	\$5,236,700	\$6,254,900	-16.28%	97.14%	95.43%
Residential WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	4	2	100.00%	\$275,100	\$277,200	-0.76%	96.22%	94.67%
Townhouse	1	1	0.00%	\$159,900	\$215,500	-25.80%	100.00%	94.10%
RES TOTAL	33	28	17.86%	\$8,478,200	\$7,361,350	15.17%	97.33%	95.34%
FARMS	0	1	-100.00%	\$0	\$495,000	-100.00%	0.00%	86.99%
MULTIFAMILY	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	1	0	0.00%	\$124,000	\$0	0.00%	82.72%	0.00%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	1	0	0.00%	\$124,000	\$0	0.00%	82.72%	0.00%
GRAND TOTAL	34	29	17.24%	\$8,602,200	\$7,856,350	9.49%	97.08%	94.77%

## **Comparative Activity -- Sales Information (YTD)**

		<b>Unit Sales</b>			List/Sale Ratio			
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD
Zone = South Peace	River							
Acreage/House	9	8	12.50%	\$4,151,000	\$4,730,750	-12.25%	94.49%	96.00%
Duplex	7	1	600.00%	\$2,204,000	\$305,000	622.62%	96.61%	92.45%
Mobile Home	3	3	0.00%	\$375,000	\$217,500	72.41%	97.43%	87.70%
Recreational	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Residential	70	77	-9.09%	\$18,967,271	\$20,894,750	-9.22%	96.64%	96.38%
Residential WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
3/4-Plex	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Apartment	10	5	100.00%	\$730,600	\$431,200	69.43%	95.67%	94.85%
Townhouse	4	2	100.00%	\$545,677	\$385,500	41.55%	99.41%	94.28%
RES TOTAL	103	96	7.29%	\$26,973,548	\$26,964,700	0.03%	96.34%	96.14%
FARMS	1	2	-50.00%	\$785,000	\$1,075,000	-26.98%	94.69%	90.49%
MULTIFAMILY	0	1	-100.00%	\$0	\$750,000	-100.00%	0.00%	93.75%
Acreage	1	4	-75.00%	\$115,000	\$408,500	-71.85%	92.07%	91.18%
Acreage WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Lots	4	3	33.33%	\$159,900	\$132,500	20.68%	83.98%	87.81%
Lots WF	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
LOTS TOTAL	5	7	-28.57%	\$274,900	\$541,000	-49.19%	87.19%	90.33%
Business	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
Commercial	4	4	0.00%	\$2,596,350	\$871,500	197.92%	87.38%	91.93%
Land	0	0	0.00%	\$0	\$0	0.00%	0.00%	0.00%
COMM TOTAL	4	4	0.00%	\$2,596,350	\$871,500	197.92%	87.38%	91.93%
GRAND TOTAL	113	110	2.73%	\$30,629,798	\$30,202,200	1.42%	95.38%	95.63%

# Average/Median price, Days to Sell (Month)

	A	verage Price		N	ledian Price			Days to Sell	
Description	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%	Cur Mo	Lst Yr Mo	Incr/Decr%
Zone = South Pe	eace River								
Acreage/House	\$490,333	\$613,750	-20.11%	\$528,000	\$613,750	-13.97%	93	38	145.61%
Duplex	\$306,625			\$339,500			49		
Mobile Home	\$109,000			\$109,000			19		
Recreational									
Residential	\$261,835	\$260,621	0.47%	\$245,500	\$270,000	-9.07%	67	92	-27.21%
Residential WF									
3/4-Plex									
Apartment	\$68,775	\$138,600	-50.38%	\$67,550	\$138,600	-51.26%	110	19	477.63%
Townhouse	\$159,900	\$215,500	-25.80%	\$159,900	\$215,500	-25.80%	23	19	21.05%
RES TOTAL	\$256,915	\$262,905	-2.28%	\$241,000	\$256,000	-5.86%	70	82	-15.34%
FARMS		\$495,000			\$495,000			39	
MULTIFAMILY									
Acreage									
Acreage WF									
Lots									
Lots WF									
LOTS TOTAL									
Business									
Commercial	\$124,000			\$124,000			34		
Land				•					
COMM TOTAL	\$124,000			\$124,000			34		
GRAND TOTAL	\$253,006	\$270,909	-6.61%	\$239,000	\$265,000	-9.81%	68	81	-15.07%

#### Average/Median price, Days to Sell (YTD)

	A۱	verage Price		M	edian Price			Days to Sell	
Description	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%	Cur YTD	Lst YTD	Incr/Decr%
Zone = South P	eace River								
Acreage/House	\$461,222	\$591,344	-22.00%	\$400,000	\$614,375	-34.89%	126	140	-10.40%
Duplex	\$314,857	\$305,000	3.23%	\$330,000	\$305,000	8.20%	68	162	-58.20%
Mobile Home	\$125,000	\$72,500	72.41%	\$109,000	\$49,000	122.45%	146	41	252.42%
Recreational									
Residential	\$270,961	\$271,360	-0.15%	\$253,750	\$262,000	-3.15%	91	91	-0.44%
Residential WF									
3/4-Plex									
Apartment	\$73,060	\$86,240	-15.28%	\$72,050	\$55,000	31.00%	95	62	54.71%
Townhouse	\$136,419	\$192,750	-29.22%	\$142,450	\$192,750	-26.10%	69	95	-26.98%
RES TOTAL	\$261,879	\$280,882	-6.77%	\$250,000	\$261,500	-4.40%	94	93	0.50%
FARMS	\$785,000	\$537,500	46.05%	\$785,000	\$537,500	46.05%	155	27	474.07%
MULTIFAMILY		\$750,000			\$750,000			319	
Acreage	\$115,000	\$102,125	12.61%	\$115,000	\$103,750	10.84%	66	160	-58.81%
Acreage WF									
Lots	\$39,975	\$44,167	-9.49%	\$27,500	\$41,500	-33.73%	475	102	364.17%
Lots WF	, ,			. ,	. ,				
LOTS TOTAL	\$54,980	\$77,286	-28.86%	\$35,000	\$54,500	-35.78%	393	135	190.34%
Business				. ,	. ,				
Commercial	\$649,088	\$217,875	197.92%	\$197,000	\$93,250	111.26%	549	427	28.38%
Land	,, - <del>-</del>	, ,		, - ,	, ,				
COMM TOTAL	\$649,088	\$217,875	197.92%	\$197,000	\$93,250	111.26%	549	427	28.38%
GRAND TOTAL	\$271,060	\$274,565	-1.28%	\$241,000	\$251,000	-3.98%	123	109	13.49%